

			前年比(%) Year over Year															
			3月 Mar.	4月 Apr.	5月 May	1Q累計 Three months	6月 Jun.	7月 Jul.	8月 Aug.	上期計 Six months	9月 Sep.	10月 Oct.	11月 Nov.	3Q累計 Nine months	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date
国内 Japan	既存店 (305店舗) Same Store Sales (305stores)	売上高 Sales	101.5%	99.1%	103.7%	101.4%	97.7%	98.1%	97.0%	99.4%	99.1%	100.7%	98.4%	99.4%				99.4%
		客数 Number of Customers	98.8%	93.5%	99.3%	97.3%	94.1%	93.2%	93.9%	95.4%	93.6%	94.9%	89.2%	94.4%				94.4%
		客単価 Average Sales per Customer	102.7%	106.0%	104.4%	104.3%	103.8%	105.2%	103.3%	104.2%	105.9%	106.1%	110.3%	105.3%				105.3%
	全店 (343店舗) All Store Sales (343stores)	売上高 Sales	99.2%	98.0%	102.5%	99.9%	96.6%	96.7%	94.5%	97.8%	98.8%	100.1%	98.4%	98.2%				98.2%
		客数 Number of Customers	96.9%	92.7%	98.5%	96.0%	93.2%	92.0%	91.9%	94.1%	93.8%	95.0%	90.3%	93.7%				93.7%
		客単価 Average Sales per Customer	102.4%	105.7%	104.1%	104.0%	103.6%	105.1%	102.9%	104.0%	105.3%	105.3%	108.9%	104.8%				104.8%

Overview

【Japan】 In November, Same Store Sales became 98.4% and All Store Sales became 98.4%. In November, although lower temperatures drove strong sales of winter items in stores, the number of customers on the EC store underperformed, resulting in same store sales falling below the previous year. EC sales were 88.1% year-on-year.	
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Notes	【Japan】
	Same Store : Stores and online stores operated fully through the previous year, excluding stores which closed more than 3 days in a month due to the renovation and other reasons.
	All stores : Stores and online stores
	EC: Online stores operated by our company and third parties.
* Normally, when calculating Same stores, stores that are closed for 3 days or more during the month are excluded, but as an exception, the same month of the previous year is not excluded.	
These are the preliminary result we usually announce on every 2nd business day* of the succeeding month.	
In case of discrepancy between the preliminary result and the official result, we announce the revised figure together with the preliminary result of the next month.	
* Please note that following the transfer of shares in the China joint venture, the company is no longer included in the scope of consolidation.	
As a result, figures for China wholesale sales have been excluded from disclosure starting in May 2025.	