|  |  |  | 前年比（\％） Year over Year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { 国内 } \\ \text { Japan }}}{ }$ |  |  | $\begin{aligned} & \hline \text { 3月 } \\ & \text { Mar. } \end{aligned}$ | $\begin{aligned} & \hline \text { 4月 } \\ & \text { Apr. } \\ & \hline \end{aligned}$ | 5月 May. |  | $\begin{aligned} & \hline \text { 6月 } \\ & \text { Jun. } \end{aligned}$ | $\begin{aligned} & \hline \text { 7月 } \\ & \text { Jul. } \end{aligned}$ | $\begin{aligned} & \hline \text { 8月 } \\ & \text { Aug. } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { 上期計 } \\ \text { Six months } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { 9月 } \\ & \text { Sep. } \end{aligned}$ | $\begin{aligned} & \hline \text { 10月 } \\ & \text { Oct. } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { 11月 } \\ & \text { Nov. } \\ & \hline \end{aligned}$ | 3Q累計 Nine months | $\begin{aligned} & \hline \text { 12月 } \\ & \text { Dec. } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { 1月 } \\ & \text { Jan. } \end{aligned}$ | $\begin{aligned} & \hline \text { 2月 } \\ & \text { Feb. } \end{aligned}$ | 当期累計 Year to Date |
|  | 既存店 （330店舗） Same Store Sales （330stores） | 売上高 Sales | 90．6\％ | 98．3\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 94．3\％ |
|  |  | 客数 <br> Number of Customers | 91．0\％ | 97．9\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 94．4\％ |
|  |  | 客単価 Average Sales per Customer | 99．6\％ | 100．4\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 99．9\％ |
|  | $\begin{gathered} \text { 全店 } \\ \text { (367舗) } \\ \text { All Store Sales } \\ \text { (367stores) } \end{gathered}$ | 売上高 Sales | 91．8\％ | 97．9\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 94．7\％ |
|  |  | 客数 <br> Number of Customers | 91．1\％ | 96．1\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 93．5\％ |
|  |  | 客単価 Average Sales per Customer | 100．8\％ | 101．9\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 101．2\％ |
|  |  |  | 36700．0\％ | $\begin{aligned} & \hline \text { 2月 } \\ & \text { Feb. } \\ & \hline \end{aligned}$ | 3月 Mar. |  | $\begin{aligned} & \hline \text { 4月 } \\ & \text { Apr. } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { 5月 } \\ \text { May. } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { 6月 } \\ & \text { Jun. } \end{aligned}$ | $\begin{gathered} \text { 上期計 } \\ \text { Six months } \end{gathered}$ | $\begin{aligned} & \hline \text { 7月 } \\ & \text { Jul. } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { 8月 } \\ \text { Aug. } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { 9月 } \\ & \text { Sep. } \\ & \hline \end{aligned}$ | $\begin{gathered} \hline \text { 3Q累計 } \\ \text { Nine months } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { 10月 } \\ & \text { Oct. } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { 11月 } \\ & \text { Nov. } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline \text { 12月 } \\ & \text { Dec. } \\ & \hline \end{aligned}$ | $\substack{\text { 当期累計 } \\ \text { Year to Date }}$ |
| 海外 Overseas | 中国卸売上 China Wholesale |  | 77．0\％ | 65．5\％ |  |  |  |  |  |  |  |  |  |  |  |  |  | 69．9\％ |

Overview
【Japan】
In April，Same Store Sales became 98．3\％and All Store Sales became 97．9\％．
In April，sales of summer items peformed well，while sales of spring items slowed down．As a result，Same Store Sales and Number of Customers were below the previous year．
EC sales were $103.8 \%$ year－on－year
【China】
In February，we expanded our range of locally produced products in China to cater to the needs of Chinese customers and to enhance retail sales expansion in China
As a result，the wholsale of China was $65.5 \%$ year－on－year．【Japan】
Notes Same Store ：Stores and online stores operated fully through the previous year，excluding stores which closed more than 3 days in a month due to the renovation and other reasons． All stores：Stores and online stores
EC．Online stores operated by our company and third parties
＊Normally，when calculating Same stores，stores that are closed for 3 days or more during the month are excluded，but as an exception，the same month of the previous year is not excluded．

## 【Overseas】

China Wholesales are those made by our consolidated subsidiary，巴罗克（上海）企业发展有限公司 in China
These are the preliminary result we usually announce on every $2 n d$ business day＊of the succeeding month
In case of discrepancy between the preliminary result and the official result，we announce the revised figure together with the preliminary result of the next month．
＊Due to consolidated accounting reasons，China Wholesales are disclosed two month behind．

