

Monthly Sales Report Feb. 2019

		前年比(%) Year over Year																	
		2月 Feb.	3月 Mar.	4月 Apr.	1Q累計 Three months	5月 May.	6月 Jun.	7月 Jul.	上期計 Six months	8月 Aug.	9月 Sep.	10月 Oct.	3Q累計 Nine months	11月 Nov.	12月 Dec.	1月 Jan.	2月 Feb.	当期累計 Year to Date	
国内 Japan	既存店 (252店舗) Same Store Sales (252stores)	売上高 Sales	93.7%	100.0%	100.5%	98.5%	95.9%	102.8%	99.1%	98.8%	99.3%	99.9%	95.4%	98.6%	94.4%	99.7%	94.6%	100.1%	98.0%
		客数 Customer Number	93.0%	102.4%	101.7%	99.5%	93.8%	89.9%	95.0%	95.7%	94.0%	87.7%	85.3%	93.5%	85.9%	91.0%	79.1%	90.1%	91.2%
		客単価 Spending per Customer	100.7%	97.7%	98.9%	99.0%	102.3%	114.4%	104.4%	103.2%	105.6%	113.8%	111.9%	105.4%	109.8%	109.5%	119.5%	111.1%	107.5%
	全店 (352店舗) All Store Sales (352stores)	売上高 Sales	95.0%	101.2%	103.0%	100.2%	99.3%	105.0%	100.7%	100.9%	102.5%	100.1%	96.0%	100.4%	95.5%	100.4%	95.5%	99.3%	99.4%
		客数 Customer Number	95.5%	104.0%	105.6%	102.3%	98.8%	93.1%	97.3%	98.9%	98.0%	89.1%	86.9%	96.4%	88.2%	92.5%	80.8%	89.5%	93.5%
		客単価 Spending per Customer	99.5%	97.2%	97.5%	98.0%	100.5%	112.7%	103.5%	102.1%	104.6%	112.4%	110.5%	104.1%	108.3%	108.6%	118.3%	111.0%	106.3%
海外 Overseas	中国卸売上 China Wholesale		1月 Jan.	2月 Feb.	3月 Mar.	1Q累計 Three months	4月 Apr.	5月 May.	6月 Jun.	上期計 Six months	7月 Jul.	8月 Aug.	9月 Sep.	3Q累計 Nine months	10月 Oct.	11月 Nov.	12月 Dec.	-	当期累計 Year to Date
			84.8%	125.7%	74.6%	88.3%	70.9%	75.5%	67.2%	80.9%	49.6%	75.4%	85.5%	77.5%	110.0%	99.4%	98.0%	-	85.4%

Notes 【Japan】

Same Store : Stores and online stores operated fully through the previous year, excluding stores which closed more than 7 days in a month due to the renovation and other reasons.

All stores : Stores and online stores

Online Stores: Online stores operated by our company and third parties.

【Overseas】

China Wholesales are those made by our consolidated subsidiary, 巴罗克(上海)企业发展有限公司 in China.

These are the preliminary result we usually announce on every 7th business day* of the succeeding month.

In case of discrepancy between the preliminary result and the official result, we announce the revised figure together with the preliminary result of the next month.

* Due to consolidated accounting reasons, China Wholesales are disclosed one month behind.